

DAVID KOPŘIVA

Born:

Nationality:

Address:

Phone:

E-mail:

WORKING EXPERIENCE

Deutsche Telekom AG

01/2018 - present Head of Performance Management Europe - MT/HT

Managing team of 3 employees embracing following activities:

- Leading cross functional steering for dedicated Natcos: Magyar Telekom, Hrvatski
 Telekom, Makedonski Telekom and Crnogorski Telekom
- Responsible for planning, reporting and steering of all financials / KPIs for the corresponding subsidiaries
- Setup of financial and business targets for Natcos and Natco's management teams
- Preparing and coordinating of regular Natco Performance touchpoints and ensuring quality of prepared materials and briefings for EULT team
- Responsibility for coordination/preparation of strategic planning process (iPF)
- Corporate governance coordination and briefing process for DT members in Board of directors, Supervisory boards and Audit committees of respective Natcos
- Supporting Performance management unit as a single contact for B2B function and its activities

T-Mobile Czech Republic, a.s.

01/2016 - 12/2017 Member of T-Mobile Supervisory Board

Single member appointed based on employees direct election

06/2013 - 12/2017 Senior Head of Corporate Controlling and Cost Management

Managing team of 14 employees covering following activities:

- Coordination of planning and managerial reporting process
- Presentation of forecasts/budgets and monthly results to management
- Cost management activities focusing on efficiency in Indirect Costs and CAPEX

 (activity based planning, reporting, business cases, benchmarks, shareholder driven saving programmes)
- Reporting to Deutsche Telekom for group consolidation purposes
- Preparing of annual report including financial statements and interface to local auditor
- Accounting methodology providing booking treatments for both regular and more complex transactions (mergers, factoring, joint operation)

06/2012 - 05/2013 Controlling Expert of Commercial Controlling

Responsible for all B2C Net Margin activities including short and mid-term plans, monthly reporting, regular and ad-hoc analyses (single point of contact for B2C division)

Managing team of 3 employees (involving market invest, roaming business and retention offers)

05/2010 - 05/2012 Senior Controller of Business Planning and Reporting

 $Coordination of complete short and mid-term\ planning\ process\ in\ company\ with\ focus\ on\ P\&L\ and\ resulting\ in\ forecast\ presentations\ for\ management\ and\ submission\ of\ plans\ to\ shareholder$

Planning and reporting of Balance Sheet and Operating Free Cash-flow including analysis of variances and commentary on business drivers

05/2007 - 04/2010 Senior Project & Bid Management Specialist

Coordination of international and nonstandard RFPs - pricing proposals, presentation of services, negotiation with customers, implementation of negotiated conditions

Pěkný-Unimex s.r.o.

02/2006 - 04/2007 Sales Manager

 $\label{thm:managing} \mbox{Managing team of 4 employees, responsible for portfolio of liquid seasonings and gastronomic products}$

10/2004 - 01/2006 Financial Controller

Implementation of controlling system in company, planning process, presentation of financial results, analysis of deviations

EDUCATION

2005 - 2008 Brno International Business School (MBA)

Specialization of MBA: strategic management

1998 - 2004 The University of Economics, Prague

Master's degree at Faculty of Finance and Accounting

Specialisation: Management accounting, Information system of enterprise

PERSONAL SKILLS AND INTERESTS

Language skills: English (advanced), German (active), French (basic)

Technical skills: MS Office, SAP, Think-cell

Interests: Personal development, sports (rowing, running, cross-country skiing, biking), philanthrophy

Other: Member of Czech national rowing team (1999-2004): 2nd at Olympic games in Athens in 2004,

2nd at World Championship in Milano in 2003